

Join a young company active in Luxembourg and neighboring countries. We help our customers put security at the heart of their digital transformation. Although our field is profoundly digital, we put people at the heart of our business.

## Your responsabilities

- Generate new opportunities and find new customers,
- Design short- and long-term sales strategy,
- Develop and maintain the network with customers and partners,
- Identify customer needs and contacts likely to generate leads,
- Ensure that sales targets are met.

### Your profile

You have at least 2 years' experience in the Luxembourg and Greater Region market, and are fluent in French and English.

#### Your qualities and skills:

- Excellent communication and negotiation skills,
- Opening new doors is second nature to you,
- Ability to analyze markets and identify opportunities,
- At ease in the field of Cybersecurity or with the desire to evolve in it.

A socially committed company that values its employees and their well-being Highly professional and experienced colleagues Interesting and challenging projects A unique opportunity to progress in the IT security field A competitive salary and corresponding package

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## Send your application to

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www.adronh.com